

High Arctic Energy Services Inc



TSX : HWO

Investor Presentation

November 2024

Presentation Outline



Business Overview

Canadian Rentals

Team Snubbing Investment

Quality Centric Culture

Business Plan

Corporate Profile

Financial Summary

Disclaimer & Forward Looking Statements Notice

Key information

Oil + Natural Gas Sector



High-Margin Rental Services

- Delta Rental Services, including legacy HAES Rentals
 - Blow Out Preventers (BOPs)
 - Valves, high pressure pipework 'iron'
 - Fishing equipment, oilfield handling equipment
 - Trailers, mobile meeting rooms, lighting towers

Other Investments

- 2 developed industrial properties, 1 generating lease income
- 42% equity investment in Team Snubbing
- 49% ownership of the Seh' Chene Energy Services partnership
- 6 snubbing units stored in Colorado, USA

Quality Centric Culture

VISION

with a relentless focus on quality, be recognized as a trusted provider of energy services

- HAES Rental Services – Lost time incident Free since 2016
- Delta Rental Services – Lost time incident Free since inception

VALUES

People we care for our people

Community we respect the people, cultures and places where we work

Trust we do what we say

Challenge we seek bespoke and innovative solutions

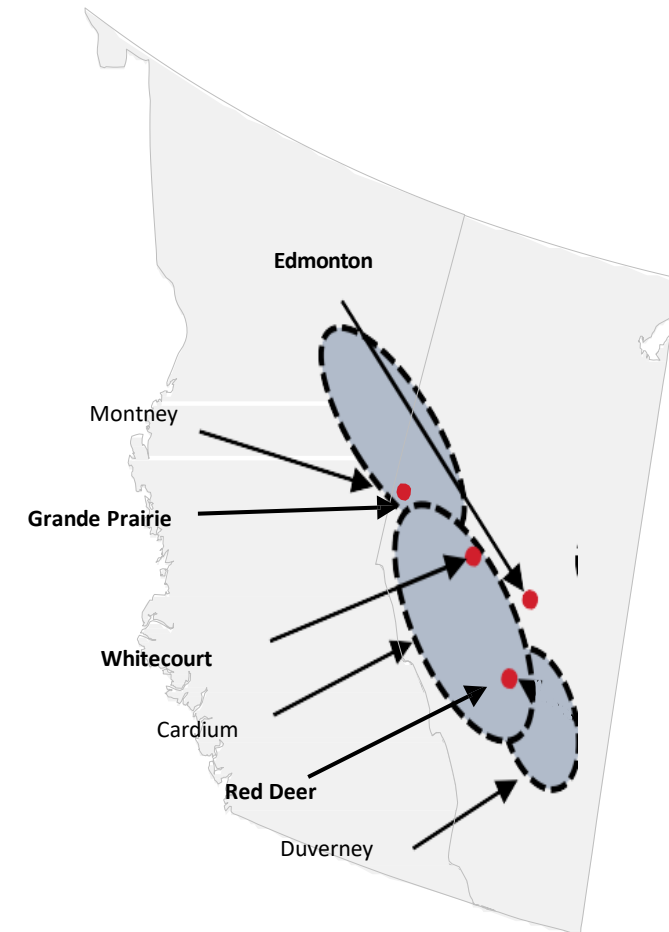
Customers we use our expertise to meet our customers objectives



Rental Services



- Delta Rental Services acquired December 28, 2023
- Quality provider of pressure control equipment
- Seamlessly Integrated with legacy HAES Rentals business
- Rebranded combined business under Delta Rental Solutions
- Well positioned in the Western Canadian Sedimentary Basin
- Service 3 major basins from Whitecourt and Red Deer
- Customers include service and energy companies
- Platform for Canadian growth



Canadian Snubbing



*We choose partners who share our values
and bring market differentiation*

- Largest fleet of snubbing equipment in Canada
- High Arctic owns 42%, and holds 2 seats on 5-person board
- Management invested in ownership
- Dominant market share in Canada
- Opportunities to expand internationally
 - Team Snubbing International Partnership
 - Established operations in Alaska, USA in 2023
 - Active marketing in MENA and elsewhere

Business strategy

- Focus on Canadian business activity
- Grow the core business through selective and opportunistic investments
- Leverage High Arctic's people, assets, systems and work processes
- Sustaining capital stewardship that preserves balance sheet strength and financial flexibility
- Consider transactions which would create value for the Corporation's shareholders

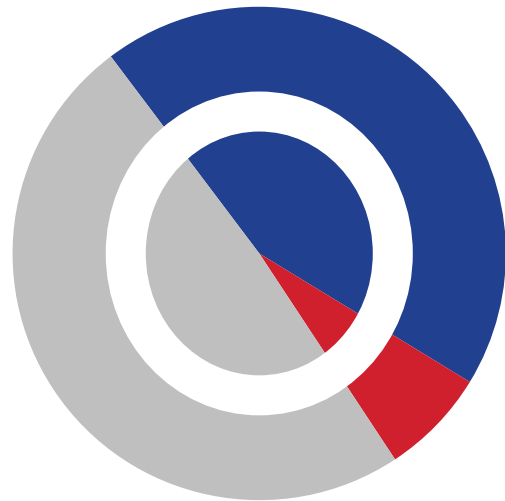
Current Objectives

- Relentless focus on safety excellence and quality service delivery
- Attract, retain and incentivise dedicated and focused key management
- Simplify corporate profile, make it easier to benchmark performance and trading multiples
- Broaden the potential for accretive and transformational transactions
- Position as an efficient vehicle with which to aggregate North American businesses

HWO Corporate Profile

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Shareholder Composition



FBC Holdings
S.A.R.L.
44%

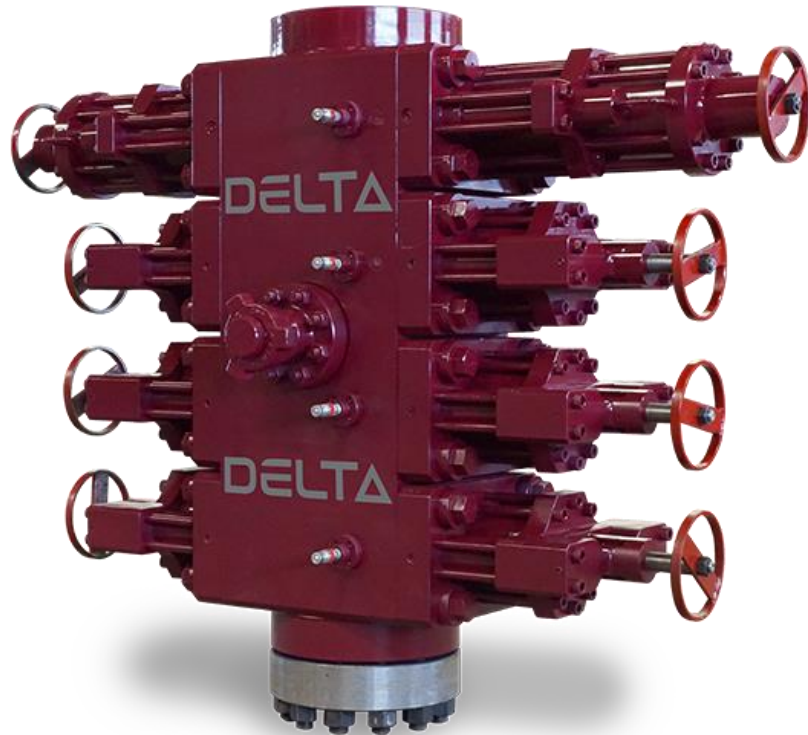
Insiders
7%

Public
49%

Shares Outstanding <small>(Nov 14, 2024):</small>	12,448,166
Share Price <small>(Nov 14, 2024):</small>	\$1.22
Market Cap <small>(Nov 14, 2024):</small>	\$15.2 million
Working Capital <small>(Sep 30, 2024):</small>	^{1,2} \$4.9 million
Cash and Cash Equivalents <small>(Sep 30, 2024):</small>	² \$4.1 million
Long-term Mortgage Debt <small>(Sep 30, 2024):</small>	¹ \$3.4 million
Ownership in Team Snubbing:	42%

1. See Non IFRS Measures on slide #10
2. After giving effect to Return of Capital distribution in Q3 2024

HWO Financial Results Summary ¹



	<i>CAD \$ thousands</i> <i>(except per share amounts)</i>	2024 9 months to Sep 30	2023 9 months to Sep 30
Revenue:		8,027	2,347
Adjusted EBITDA ² :		662	- 2,031
Adjusted EBITDA ² as % of revenue:		8.2%	neg
Funds flow from operating activities ² :		- 46	- 957
Funds flow from ops ² : (per share ³)		- 0.00	- 0.08
Net loss: (per share ³)		- 0.11	- 0.10

1. From continuing operations
2. See Non IFRS Measures on slide #10

3. Basic and diluted shares outstanding

AND NOTICE OF FORWARD LOOKING STATEMENTS

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Adjusted EBITDA or (adjusted earnings before interest, tax, depreciation and amortization), and *Working Capital* (current assets less current liabilities) are non-IFRS measures and do not have standardized meanings prescribed by IFRS and are presented to provide a more meaningful understanding of the underlying financial performance of each Party. These non-IFRS financial measures are derived from the financial statements, which have been subject to review by the corporation’s auditors and are available on www.haes.ca and are not intended to represent IFRS measures such as net earnings, refer to “Non-IFRS Measures” section in High Arctic’s most recent Management’s Discussion and Analysis.

Key information



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Board

Simon Batcup (Chair), Michael Binnion, Doug Strong,
Craig Nieboer

Management

CEO - Mike Maguire (interim)

CFO - Lonn Bate

VP Operations - Trevor Barker

VP Business Development - JD Morrical

Auditors

KPMG

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Looking for High Arctic's former business in PNG?

The business in Papua New Guinea is now:

High Arctic Overseas Holdings Corporation

TSXV : HOH

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