# HIGH ARCTIC ENERGY SERVICES

October 2023 Schachter Catch the Energy Conference



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Adjusted EBITDA or (adjusted earnings before interest, tax, depreciation and amortization), Funds Flow from Operating Activities or (net cash from operating activities adjusted for changes in non-cash working capital), Net Cash (cash less long-term and short-term debt) and Working Capital (current assets less current liabilities) do not have standardized meanings prescribed by IFRS and are presented to provide a more meaningful understanding of High Arctic Energy Services Inc.'s underlying financial performance. These non-IFRS financial measures are derived from the financial statements, which have been subject to review by the Corporation's auditor and are available on our website <u>www.haes.ca</u> and are not intended to represent IFRS measures such as net earnings, refer to "Non-IFRS Measures" section in our Management's Discussion and Analysis.



#### **PRESENTATION OUTLINE**



Vision | Mission | Values

High Arctic Overview

Geographic Markets | Service Capability Papua New Guinea ("PNG") Our Business in PNG Drivers of future work Differentiation Canada Our Business in Canada

**Our Quality Difference** 

Strategic Objectives

Reorganization

**Corporate Profile** 





VISION

with a relentless focus on quality, be recognized as a trusted provider of energy services

MISSION

providing services that unlock sustainable, reliable and affordable energy in demanding locations

VALUES

Peoplewe care for our peopleCommunitywe respect the people, cultures and places where we workTrustwe do what we sayChallengewe seek bespoke and innovative solutionsCustomerswe use our expertise to meet our customers objectives

#### **HIGH ARCTIC OVERVIEW**



#### High Arctic Energy Services has two distinct geographic businesses





#### PAPUA NEW GUINEA (PNG) LNG Sector

**Drilling Services** 

Dominant market position, long term contracts

Provide services to super majors and large regional energy companies

16 Years of experience in PNG, in all producing and prospective areas

#### CANADA Oil +

#### Oil + Natural Gas Sector

Well established brand in a highly active market

Multinational and large Canadian Investment grade customers

Well positioned in the Western Canadian sedimentary basin

#### **OUR BUSINESS IN PNG**

LNG





#### One of the world's great emerging markets

- Part of the British Commonwealth with **a** parliamentary democracy
- Natural Resources is primary GDP contributor
- Low-cost reliable source of LNG to Asian markets
- Positioned on the *Ring-of-fire* untapped geothermal energy source

#### Frontier environment requires specialists

- Remote mountainous tropical jungle locations
- Minimal road and communications infrastructure
- Culturally diverse home to over 10% of the world's languages
- Ongoing community engagement essential

## LNG - PNG'S LEADING EXPORT





## PNG LNG

- De-risked PNG for major capital projects
- ExxonMobil is the operator, Santos is largest stakeholder
- Completed 2014
- 9.0 tcf of natural gas
- 1.0 bcf/d Capacity 2 trains
- P'nyang gas development agreement signed 2022
  - additional LNG train with 3<sup>rd</sup> party access



## Papua LNG Project

- Ownership: TotalEnergies (operator), ExxonMobil and Santos
- Elk-Antelope fields
- 4 train LNG plant under FEED
- FID guidance is early 2024, targeting first gas export in 2027
- Significant surrounding unexplored acreage

## Western Corridor

- Significant number of gas discoveries with potential to aggregate
- Kumul Petroleum planning appraisal of Kimu & Barikewa





# LNG - PNG'S LEADING EXPORT

#### In PNG getting to the wellsite is half the battle







PNG onshore wells are more comparable to deep marine operations than North American onshore shale gas.

While the drilling is highly technically challenging, it's far more about logistics in PNG

Wells are complex:

- Siesmic activity
- Complex geology
- High pressure
- Prolific flow



#### HIGH ARCTIC'S WORLD CLASS OPERATION







## High Arctic Rigs

- Rig 115 and Rig 116
  - Tier 1, 1500 HP, 750,000 lbs hookload
  - Highly versatile road, light helicopter, heavy helicopter
  - Ideal exploration and appraisal workhorses
- Rig 102 340,000 lbs midsize hydraulic workover unit

## **Customer Rigs**

- Rig 103
  - Tier 1, 1500 HP, 750,000 lbs hookload
  - Road and heavy helicopter only
  - Proven efficient appraisal and development rigs

"Leapfrog" rig designs substantially improve time between completion of drilling activity and start of the next well. 10



#### **MORE THAN DRILLING**





#### Rentals

- Cranes, trucks, Forklifts and other material handling equipment
- River pumps, generators, lighting towers and assorted oilfield equipment

#### Worksite Matting

Inventory exceeding 5,000 rental mats

#### Manpower Solutions

- Labor hire, skilled and unskilled personnel
- Training & development
- Competency assessment



#### Camps

- Own and manage two 103 bed Heliportable camps
- Operate and manage two 93 bed + two
  34 bed Heli- portable camps
- Smaller "Pioneer" first deployment camps

#### **OUR BUSINESS IN CANADA**





A Division of High Arctic Energy Services Inc.

#### **HAES Rental Services**

- Quality provider of pressure control equipment
- Customers include contractors and energy companies
- Platform for Canadian growth

Equipment	Total
Blow Out Preventors	66
Accumulators	2
Lighting Towers	40
General Rental Equipment	820







#### PARTNERSHIP



A Division of High Arctic Energy Services Inc.



We choose partners who share our values and bring market differentiation

## Team Snubbing Services Inc.

- Largest fleet of snubbing equipment in Canada
- High Arctic owns 42%, and holds 2 seats on 5-person board
- Management invested in ownership
- Opportunities to expand internationally
  - 50% Team Snubbing International Partnership
  - Newly established operations in Alaska, USA
  - Active marketing in MENA and elsewhere



#### **RELENTLESS FOCUS ON QUALITY**





- $\succ$ Winner of IADC-AC Safety Statistics Award 2015, 2017, 2018, 2019
- 7 Years Recordable Incident Free operations
- 3.6 Million Recordable Incident Free Work Hours

HAES Rental Services - LTI Free since 2016  $\succ$ 

**CANADA** 

## **2023 STRATEGIC OBJECTIVES**

Safety excellence and quality service delivery



Scaling our Canadian business

Opportunities for growth and corporate transactions that enhance shareholder value

Examination of the Corporation's optimal capital structure and dividend policy









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Surrent structure is inefficient:

two small businesses opposite side of the world management needs to be where they can have the most impact

Key objectives of announced process:

Spin off the International business to shareholders Return surplus cash to shareholders Maintain the Corporation as a Canadian tax-protected investment vehicle

Received shareholder feedback, process being assessed for strategic merit, financial, legal, regulatory, and shareholder concerns



**TSX : HWO** Shareholder Composition





Shares Outstanding (Oct 13, 2023):	48.7 million
Share Price (Oct 13, 2023):	\$1.20
Market Cap (Oct 13, 2023):	\$58.4 million
Monthly Dividend:	\$0.005 (~5% annualized yield)
Working Capital (Jun 30, 2023):	<sup>1</sup> \$61.8 million
12 months trailing adjusted EBITDA (Jun 30, 2023):	<sup>1</sup> \$4.9 million
Cash and Cash Equivalents (June 30, 2023):	\$45.4 million
Net Cash (Jun 30, 2023):	<sup>1</sup> \$41.3 million
Ownership in Team Snubbing:	42%

1. See Non IFRS Measures on slide #2