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## High Arctic Reports 2016 Third Quarter Results

Calgary Alberta, November 10, 2016 – High Arctic Energy Services Inc. (TSX: HWO) – “High Arctic” or the “Corporation” is pleased to announce its 2016 third quarter results with revenue of \$47.5 million and Adjusted EBITDA of \$15.6 million.

Thomas Alford, High Arctic’s President and CEO stated: “We are pleased with our financial performance for the quarter in a continuing challenging global energy market. Our acquisition of Tervita’s Production Services division during the quarter was significant for High Arctic. We welcome the addition of the business and nearly 300 employees to our company as the increased Canadian platform provides geographic diversification and allows our growth to continue.”

### Highlights

High Arctic’s contracted heli-portable drilling rig operations in PNG combined with a significant expansion of the Corporation’s Canadian business operations continues to provide positive EBITDA results in an otherwise challenging global market for the oil and gas industry.

#### Third Quarter 2016:

- Completed the acquisition of Tervita’s Production Services division (the “Tervita Acquisition”) on August 31, 2016, adding 85 service rigs and their associated support equipment, a surface equipment rentals division and an engineering services division to High Arctic’s Canadian operations.
- Lower activity in PNG and Canada resulted in a 19% decline in revenue to \$47.5 million from \$58.5 million in the third quarter of 2016. One drilling rig was active during the quarter in PNG, with one rig mobilizing and two rigs on standby for the majority of the quarter.
- Lower revenue contribution resulted in a 17% decline in adjusted EBITDA in the quarter to \$15.6 million from \$18.7 million in the third quarter of 2015.
- Subsequent to quarter end, the Corporation received an interim extension of its drilling and related services contract for PNG Rig 104 until January 31, 2017 and remains in discussions with its customer for long-term renewals of its contracts for Rigs 103 and 104.

#### Year to Date 2016:

- Subsequent to the first quarter of 2016, lower activity in PNG and Canada has resulted in a 4% decline in revenue year to date to \$145.7 million from \$151.9 million in the first nine months of 2015.
- Additional margin contribution from the Corporation’s owned PNG based drilling rigs, combined with proactive cost management allowed the Corporation to mitigate the impact of lower year to date revenues resulting in a 22% increase in adjusted EBITDA to \$52.5 million year to date in comparison to \$43.2 million earned in the first nine months of 2015.
- High Arctic has distributed a total of \$14.4 million to shareholders year to date via \$6.5 million in share buybacks under the Corporation’s NCIB and \$7.9 million in dividends which represents 18% of funds provided from operations year to date.

Consistent with the reduced Adjusted EBITDA, as well as increased amortization expense associated with the capital cost of the two rigs added to High Arctic’s fleet in 2015, adjusted net earnings declined to \$8.8 million (\$0.16 per share (basic)) in the quarter versus \$10.2 million (\$0.18 per share) in the third quarter of 2015. On a net earnings basis, the Corporation generated

\$20.1 million in net earnings in the quarter versus \$10.2 million in the third quarter of 2015. Net earnings benefited from the recognition of a gain of \$12.7 million related to the Tervita Acquisition. This gain represents the difference in appraised value of the net assets acquired in the transaction versus the \$42.8 million paid to acquire them. This gain as well as transaction costs associated with the acquisition has been excluded from the Corporation's adjusted net earnings as these costs are not representative of the earnings associated with the Corporation's ongoing business operations.

Consistent with the year to date increase in EBITDA, adjusted net earnings increased by 18% to \$26.3 million (\$0.50 per share (basic)) from \$22.2 million (\$0.40 per share) in the first nine months of 2015.

Subsequent to the investment of \$42.8 million in the Tervita Acquisition, High Arctic exited the quarter with a net debt balance of \$5.8 million. Funds provided from operations were \$11.6 million in the quarter and \$43.9 million year to date versus \$14.3 million and \$33.0 million in the comparative periods in 2015. High Arctic continues to seek growth opportunities in this market in order to further diversify its business operations and position itself for a future increase in industry activity levels.

## **Corporate Profile**

High Arctic operates in two geographic areas within one operating segment which provides oilfield services to exploration and production companies operating in Canada and Papua New Guinea. High Arctic is a publicly traded company listed on the Toronto Stock Exchange under the symbol "HWO".

### **Papua New Guinea ("PNG")**

The Corporation's largest operation is located in PNG where it has operated since 2007. High Arctic currently operates the largest fleet of tier-1 heli-portable drilling rigs in PNG, with two owned rigs and two rigs managed under operating and maintenance contracts for one of the Corporation's customers. In addition to the Corporation's drilling operations, High Arctic also provides work-over services with its heli-portable work-over rig and rental support equipment, including matting, camps and various pieces of rolling stock.

### **Canada**

The Corporation's Canadian operations provide well servicing, snubbing, nitrogen and oilfield rental equipment in the Western Canadian Sedimentary Basin ("WCSB"). High Arctic's total Canadian fleet consists of 85 well servicing rigs, operating as Concord Well Servicing, 18 snubbing units, 12 nitrogen pumpers and various pieces of rental equipment.

## Select Comparative Financial Information

The following is a summary of select financial information of the Corporation.

\$ millions (except per share amounts)	Three Months Ended September 30			Nine Months Ended September 30		
	2016	2015	% Change	2016	2015	% Change
<b>Revenue</b>	47.5	58.5	(19%)	145.7	151.9	(4%)
<b>EBITDA<sup>(1)</sup></b>	26.5	18.1	46%	62.5	41.0	52%
<b>Adjusted EBITDA<sup>(1)(3)</sup></b>	15.6	18.7	(17%)	52.5	43.2	22%
<b>Adjusted EBITDA % of Revenue</b>	33%	32%	4%	36%	28%	29%
<b>Operating earnings</b>	9.3	13.9	(33%)	34.4	31.0	11%
<b>Net earnings</b>	20.1	10.2	97%	37.6	22.2	69%
per share (basic) <sup>(2)</sup>	0.38	0.18	111%	0.71	0.40	78%
per share (diluted) <sup>(2)</sup>	0.37	0.18	106%	0.70	0.40	75%
<b>Adjusted net earnings<sup>(1)(3)</sup></b>	8.8	10.2	(14%)	26.3	22.2	18%
per share (basic) <sup>(2)</sup>	0.16	0.18	(11%)	0.50	0.40	25%
per share (diluted) <sup>(2)</sup>	0.16	0.18	(11%)	0.49	0.40	23%
<b>Funds provided from operations<sup>(1)</sup></b>	11.6	14.3	(19%)	43.9	33.0	33%
per share (basic) <sup>(2)</sup>	0.22	0.26	(15%)	0.83	0.60	38%
per share (diluted) <sup>(2)</sup>	0.22	0.26	(15%)	0.82	0.59	39%
<b>Dividends</b>	2.7	2.7	-	7.9	8.2	(4%)
per share <sup>(2)</sup>	0.05	0.05	-	0.15	0.15	-
<b>Capital expenditures</b>	42.9	2.9	1,379%	50.3	39.4	28%

  

	As at		
	September 30, 2016	December 31, 2015	% Change
<b>Working Capital<sup>(1)</sup></b>	13.5	43.2	(69%)
<b>Total assets</b>	300.4	244.1	23%
<b>Total non-current financial liabilities</b>	4.6	6.6	(30%)
<b>Net (debt) cash, end of period<sup>(1)</sup></b>	(5.8)	11.5	(150%)
<b>Shareholders' Equity</b>	218.1	201.2	8%
<b>Shares outstanding – end of period<sup>(2)</sup></b>	52.6	54.4	(3%)

(1) Readers are cautioned that EBITDA, Adjusted EBITDA, Adjusted net earnings, Funds provided from operations, net (debt) cash and working capital do not have standardized meanings prescribed by IFRS – see “non IFRS Measures” on page 11.

(2) The restricted shares held by a trustee under the Executive and Director Incentive Share Plan are included in the shares outstanding. The number of shares used in calculating the net earnings per share amounts is determined differently as explained in the Financial Statements.

(3) Adjusted EBITDA and Adjusted net earnings exclude the impact of the \$12.7 million gain on acquisition related to the Tervita Acquisition – see “Acquisition Costs and Gain on Acquisition” on page 7 for further details.

## Tervita Acquisition

On August 31, 2016, High Arctic acquired Tervita's Production Services Division for \$42.8 million, payable in cash. Through this acquisition, High Arctic added a fleet of 85 service rigs (68 registered with CAODC and 59 currently marketed) and related support equipment, a surface equipment rentals division and an engineering services division which provides solutions to assist in the management of abandonment and compliance programs. In addition, the Tervita Acquisition provided High Arctic with seven new operational bases located in key basins in Alberta, five of which are owned. Subsequent to the closing of the transaction, High Arctic rebranded the well servicing operations as Concord Well Servicing, returning to the former operating name of this division which has built a strong reputation over its 37 year operating history.

The Tervita Acquisition provides growth to High Arctic's Canadian operations and increased diversification to the Corporation's global operations. Integration activities are currently ongoing to combine the Tervita and High Arctic operations, which includes items such as the transition of systems and processes, integration of health and safety practices, customer contract assignments, and rebranding. Additional support costs are anticipated to be incurred through this integration process as the Corporation's focus is the successful completion of the business integration in an effort to minimize the risks inherent in business acquisitions.

In accordance with IFRS 3 (Business Combinations), the acquired assets have been recorded based on an independent fair market appraisal value of \$64.0 million, less deferred tax and lease obligations, resulting in a \$12.7 million net gain over the \$42.8 million paid in cash for the assets. This gain was included in net income during the third quarter, and has been excluded from adjusted EBITDA and adjusted net earnings – see “non IFRS measures” on page 11.

## Revenue

(\$ millions)	Three Months Ended September 30				Nine Months Ended September 30			
	2016	2015	Change	%	2016	2015	Change	%
<b>Revenue</b>								
PNG	37.3	50.2	(12.9)	(26%)	124.1	127.7	(3.6)	(3%)
Canada	10.2	8.3	1.9	23%	21.6	24.2	(2.6)	(11%)
<b>Total</b>	<b>47.5</b>	<b>58.5</b>	<b>(11.0)</b>	<b>(19%)</b>	<b>145.7</b>	<b>151.9</b>	<b>(6.2)</b>	<b>(4%)</b>

Consolidated revenue decreased by 19% to \$47.5 million in the quarter from \$58.5 million in the third quarter of 2015. This decrease was driven by lower rates generated while drilling rigs in PNG were being mobilized and on standby as well as lower activity levels for the Corporation's Canadian snubbing and nitrogen operations. This lower revenue was partially offset by the incremental revenue added from the Corporation's newly acquired well servicing and associated services added from the Tervita Acquisition subsequent to the August 31, 2016 closing. The decline in higher rate drilling activities year to date in PNG as well as lower Canadian activity levels offset incremental contact revenue generated from the Corporation's two heli-portable drilling rigs added to the fleet during 2015, resulting in a 4% decline in revenue year to date to \$145.7 million from the \$151.9 million generated in the first nine months of 2015.

## Operations in PNG

The Corporation currently owns two heli-portable drilling rigs (Rigs 115 and 116) which commenced earning revenue in March 2015 and August 2015, respectively. These rigs are in addition to Rigs 103 and 104 which High Arctic operates on behalf of a major oil and gas exploration company in PNG.

During July, Rig 115 commenced mobilization to Antelope 7, which was spud at the beginning of November. Rig 116 remains on standby in Port Moresby.

Rig 103 completed drilling its first of two wells for a customer in the Western Province in August 2016 and spudded the second well in September. The completion of drilling and commencement of demobilization from the second well is anticipated to occur in the fourth quarter of 2016. Following the pre-mobilization of Rig 104 to a high elevation drilling location in Muruk in the second quarter, operations for this rig were suspended by the customer in order to wait for the passing of the regional rainy season. A small crew was retained to secure the rig and keep it in operable condition. Drilling operations for Rig 104 recommenced in early November.

In conjunction with the recommencement of drilling operations for Rig 104, the contract for this rig has been extended until January 31, 2017. Rig 103 remains on contract until the completion of demobilization from its current well. The Corporation and its customer continue negotiations on long-term contract extensions for Rigs 103 and 104.

With three of four rigs on standby or generating lower rate mobilization revenue during the quarter, this resulted in a 26% reduction in PNG revenue to \$37.3 million in the third quarter from \$50.2 million in the comparative quarter in 2015. In contrast, during the third quarter of 2015, three rigs were actively drilling, with Rig 116 generating standby revenue upon entering the country in mid-August 2015. Rental revenues also increase during drilling operations.

Consistent with the lower drilling activity, rental revenues declined to \$4.3 million in the quarter from \$6.2 million in the third quarter of 2015. An average of 4,603 Dura-Base® mats were utilized in the quarter out of the Corporation's 10,000 available mats. Additional rental revenues are also generated from heli-portable camps and various trucks, cranes and other oilfield equipment, which are tied to drilling activity.

The lower revenue contribution generated from standby and mobilization revenue, combined with rate concessions provided in June 2015 resulted in a 3% decline in revenue to \$124.1 million year to date versus \$127.7 million in the first 9 months of 2015. This decline in revenue occurred despite the additional revenue contribution from Rig 116 that was added to the Corporation's fleet in August, 2015. The comparative period in 2015 benefited from more active drilling and the realization of full rates as well as higher utilization of drilling support equipment which has not been similarly utilized in 2016.

## **Operations in Canada**

As a result of the Tervita Acquisition, revenue increased 24% in the quarter to \$10.2 million from \$8.3 million in the third quarter of 2015. The Canadian results include one month of activity from the business operations added through the Tervita Acquisition, which closed on August 31, 2016. The Tervita Acquisition contributed \$5.0 million in revenue for the quarter from well servicing, rentals and engineering services.

The majority of the Tervita Acquisition contribution was through the Concord Well Servicing operations which generated \$4.9 million in revenue for the month of September on 7,823 operating hours. This equated to a 38% utilization of the 68 CAODC registered Concord service rigs during the month versus the average third quarter industry utilization in the WCSB of 24% (source: CAODC). Equipment utilization is determined by dividing total operating hours generated in the period over the total available hours based on a ten hour day per rig.

Lower industry activity levels and compressed pricing negatively impacted the Corporation's snubbing operations which saw a 45% decline in revenue in the quarter to \$3.4 million from \$6.2 million generated in the third quarter of 2015. Reduced availability of crews also negatively impacted revenue as equipment was not able to be crewed during periods of higher demand. As a result of increasing industry activity levels, High Arctic has recommenced recruiting activities for both its snubbing and well servicing operations. During the quarter, the Corporation utilized 14% (27% in 2015) of its 18 available snubbing units, of which 8 were actively marketed during the quarter. Similar to well servicing, snubbing equipment utilization is determined by dividing total operating hours generated in the period over the total available hours based on a ten hour day per rig.

On a year to date basis, utilization for High Arctic's snubbing units is 17% versus 26% in the comparable period in 2015. The sharp decline in activity since the first quarter of 2015 has resulted in a 33% decrease in snubbing revenue year to date to \$11.7 million from \$17.4 million in the first nine months of 2015.

Revenue contribution from the Corporation's remaining Canadian business lines was flat year over year at \$2.0 million for the third quarter of 2016. These business lines consist of equipment rentals, nitrogen and engineering services. Lower activity levels for the Corporation's nitrogen operations was offset by incremental revenue contribution from the equipment rentals and engineering service businesses added through the Tervita Acquisition. Year to date, these business lines have contributed \$5.0 million in revenue versus \$6.8 million in the first nine months of 2015.

## Oilfield Services Expense and Margin

(\$ millions)	Three Months Ended September 30				Nine Months Ended September 30			
	2016	% <sup>(1)</sup>	2015	% <sup>(1)</sup>	2016	% <sup>(1)</sup>	2015	% <sup>(1)</sup>
<b>Oilfield services expenses</b>								
Personnel costs	11.5	25%	14.4	25%	33.9	23%	40.2	26%
Drilling rig and other rental costs	8.1	17%	11.6	20%	25.3	17%	33.6	22%
Material and supplies cost	4.3	9%	8.1	14%	15.5	11%	18.2	12%
Equipment operating and maintenance costs	3.9	8%	1.9	3%	6.9	5%	5.4	4%
Other	0.3	1%	0.4	1%	1.1	1%	0.8	1%
<b>Total oilfield services expenses</b>	<b>28.1</b>	<b>59%</b>	<b>36.4</b>	<b>62%</b>	<b>82.7</b>	<b>57%</b>	<b>98.2</b>	<b>65%</b>
<b>Oilfield services margin</b>	<b>19.4</b>	<b>41%</b>	<b>22.1</b>	<b>38%</b>	<b>63.0</b>	<b>43%</b>	<b>53.7</b>	<b>35%</b>

<sup>(1)</sup> Operating costs as a % of total revenue.

Cost reduction initiatives completed during 2015 and 2016 allowed High Arctic to reduce operating costs as a percentage of revenue to 59% in the quarter and 57% year to date from 62% and 65% in the comparable periods in 2015. The primary drivers for the decrease in oilfield service expense as a percentage of revenue were:

- Rig 116 was not operating and was earning standby revenue; therefore, revenue was generated with minimal operating costs, which skewed margins higher than they would otherwise have been under normal operations.
- In response to lower activity levels, management has undertaken a number of cost reduction initiatives which have resulted in lower operating costs in the Corporation's Canadian and PNG operations. High Arctic maintains a scalable cost infrastructure wherever possible which adjusts to variable activity levels and provides substantial operating leverage when activity changes; and
- A reduction in drilling rig rental costs as a percentage of revenue as High Arctic has full ownership of the two new heli-portable drilling rigs added in PNG. Partially offsetting this lower cost was an increase in costs of material and supplies and maintenance costs associated with operating these owned rigs.

While operating costs as a percentage of revenue are down year over year, the slight increase in costs in the third quarter relative to the year to date average is due to the increased contribution from the Corporation's Canadian operations which has lower operating margins relative to its PNG operations.

## General and Administration

(\$ millions)	Three Months Ended September 30				Nine Months Ended September 30			
	2016	2015	Change	%	2016	2015	Change	%
<b>General and administration</b>	<b>3.8</b>	3.4	0.4	12%	<b>10.5</b>	10.5	-	-
Percent of revenue	<b>8%</b>	6%	2%	33%	<b>7%</b>	7%	-	-

General and administrative costs increased in the quarter due to the addition of the new business operations acquired in the Tervita Acquisition. This cost increase combined with the reduced revenue generated in the quarter resulted in general and administrative costs increasing to 8% of revenue in the quarter from 6% in the third quarter of 2015. General and administrative costs as a percentage of revenue are anticipated to remain higher than High Arctic's historical rates while the Tervita Acquisition is integrated into High Arctic. This is due to the incurrence of costs to integrate systems and infrastructure during the acquisition integration phase.

## Amortization

Consistent with prior quarters in 2016, amortization expense has increased over the 2015 comparative period due to the two new drilling rigs and rental equipment added to High Arctic's fleet in 2015. The third quarter of 2016 also includes one month of amortization of the assets acquired in the Tervita Acquisition. These capital additions have resulted in an increase in amortization expense year to date to \$17.2 million from \$10.8 million in the comparative period in 2015.

## Share-based Compensation

Share-based compensation expense was consistent quarter over quarter. Year to date share-based compensation expense is lower than the comparable period in 2015 due to the higher amortization expense generated from option grants issued in 2014.

## Acquisition Costs and Gain on Acquisition

High Arctic incurred \$1.4 million in costs directly related to the completion of the Tervita Acquisition. These costs primarily relate to advisory and legal fees.

In accordance with IFRS 3 (Business Combinations), High Arctic has recorded the assets acquired and liabilities assumed in the Tervita Acquisition at their respective fair market value at August 31, 2016. This value was determined through a third-party appraisal which resulted in the assets being recorded at \$64.0 million. This asset value was partially offset by the recognition of \$3.8 million for an unfavourable lease provision on one of the properties and \$4.7 million recorded for deferred income tax liabilities. The net asset value acquired of \$55.5 million exceeded the \$42.8 million in cash proceeds paid for the assets resulting in a net gain of \$12.7 million recorded in the third quarter of 2016.

## Foreign Exchange Transactions

The Corporation has exposure to the U.S. dollar and other currencies such as the PNG Kina through its operations in that country. As a result, the Corporation is exposed to foreign exchange gains and losses through the settlement of foreign denominated transactions as well as the conversion of the Corporation's U.S. dollar based subsidiaries into Canadian dollars for financial reporting purposes.

Gains and losses recorded by the Canadian parent on its U.S. denominated cash accounts, receivables, payables and intercompany balances are recognised as a foreign exchange gain or loss in the statement of earnings.

High Arctic is further exposed to foreign currency fluctuations through its net investment in foreign subsidiaries. The value of these net investments will increase or decrease based on fluctuations in the U.S. dollar relative to the Canadian dollar. These gains and losses are unrealized until such time that High Arctic divests of its investment in a foreign subsidiary and are recorded in other comprehensive income as foreign currency translation gains or losses for foreign operations.

The U.S. dollar declined in the third quarter relative to the first half of 2016; however, it remained strong relative to the Canadian dollar, with an average exchange rate of 1.305 during the third quarter of 2016 (2015 – 1.309). This strong U.S. dollar benefited the Corporation during the quarter as the majority of the Corporation's PNG business is conducted in U.S. dollars.

As at September 30, 2016, the U.S. dollar exchange rate was 1.3117 versus 1.384 as at December 31, 2015. This decline in exchange rate has resulted in a translation loss of \$7.8 million recorded in other comprehensive income for the nine months ended September 30, 2016 (\$2.3 million gain for the three months ended September 30, 2016).

The fluctuation in exchange rates year to date also resulted in a \$0.5 million foreign exchange loss recorded on various foreign exchange transactions (\$0.1 million for the three months ended September 30, 2016). The Corporation does not currently hedge its foreign exchange transactions or exposure.



## Interest and Finance Expense

High Arctic utilized \$40.0 million of its debt facility to fund the closing of the Tervita Acquisition. Subsequent to closing, the Corporation utilized a portion of its cash resources to repay \$9.4 million of its debt resulting in \$30.6 million outstanding as at September 30, 2016. As a result of this debt draw, the Corporation incurred \$0.2 million in interest expense during the quarter. Cash and debt resources are utilized as required to meet various operational and funding needs as required in the Corporation's international business operations, and therefore, cash resources will not always be immediately available to offset the Corporation's debt balances.

## Income Taxes

(\$ millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2016	2015	Change	2016	2015	Change
<b>Net earnings before income taxes</b>	<b>20.3</b>	13.6	6.7	<b>44.9</b>	29.9	15.0
Current income tax expense	<b>2.0</b>	2.4	(0.4)	<b>6.4</b>	7.7	(1.3)
Deferred income tax (recovery) expense	<b>(1.8)</b>	1.0	(2.8)	<b>0.9</b>	-	0.9
<b>Total income tax expense</b>	<b>0.2</b>	3.4	(3.2)	<b>7.3</b>	7.7	(0.4)
Percent of net earnings before income taxes	<b>(1%)</b>	25%		<b>16%</b>	26%	

During the quarter the Corporation recorded \$4.7 million in additional deferred tax assets through the recognition of \$17.3 million in previously unrecognized tax pools associated with the Corporation's Canadian tax pools. As a result of the additional taxable income projected from the Tervita Acquisition, this will allow the Corporation to utilize a greater portion of its existing tax pools. An additional \$123.8 million in tax pools remain unrecognized as at September 30, 2016. Additional amounts will be recognized as the Corporation's Canadian taxable income expands. Eliminating the impact of this recovery, the Corporation's effective tax rate year to date is 27%.

## Other Comprehensive Income

With a weakening of the Canadian dollar at September 30, 2016 relative to June 30, 2016, the Corporation recognized a \$2.3 million foreign currency translation gain on its U.S. dollar denominated foreign operations in the third quarter. Year to date, the Canadian dollar has strengthened relative to December 31, 2015 resulting in a \$7.8 million translation loss recognized year to date.

During the quarter, the Corporation recognized a \$1.6 million decline in the market value of strategic investments made in select publicly traded oilfield service companies while it evaluates potential acquisition opportunities. Year to date, the Corporation has recognized a \$1.0 million increase in value of these strategic investments over their December 31, 2015 value. Included in these amounts is a net loss of \$0.3 million realized on the sale of certain investments.



## Liquidity and Capital Resources

(\$ millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2016	2015	Change	2016	2015	Change
Cash provided by (used in):						
Operating activities	1.1	8.2	(7.1)	48.0	39.8	8.2
Investing activities	(42.3)	(20.2)	(22.1)	(49.1)	(58.8)	9.7
Financing activities	27.8	4.8	23.0	11.9	(2.4)	14.3
Effect of exchange rate changes	0.5	3.1	(2.6)	(1.5)	5.7	(7.2)
Increase (decrease) in cash and cash equivalents	(12.9)	(4.1)	(8.8)	9.3	(15.7)	25.0
<b>As At</b>						
				September 30, 2016	December 31, 2015	Change
Working capital <sup>(1)</sup>				13.5	43.2	(29.7)
Working capital ratio <sup>(1)</sup>				1.2:1	2.3:1	(1.1:1)
Net (debt) cash <sup>(1)</sup>				(5.8)	11.5	(17.3)
Undrawn availability under credit facilities				14.4	21.5	(7.1)

<sup>(1)</sup> See non-IFRS measures

As at September 30, 2016, the Corporation had \$30.6 million outstanding on its debt facilities, and \$24.8 million in cash. The debt drawings were utilized to fund the Tervita Acquisition, while the cash proceeds were primarily located in the Corporation's PNG business operations and will be used to fund the Corporation's projected tax obligations as well as other capital needs in the Corporation's PNG business operations.

Post completion of the Tervita Acquisition, the Corporation had a net debt balance of \$5.8 million as at September 30, 2016.

Currency restrictions continue in PNG as a result of the Bank of PNG's desire to encourage the local market in PNG Kina. Through this process, the Bank of PNG has initiated a review of foreign currency accounts in PNG to ensure they have a legitimate business purpose. Due to High Arctic's requirement to transact with international suppliers and customers, High Arctic continues to maintain its funds in PNG primarily in U.S. dollars. The Corporation has taken steps to increase its use of PNG Kina for local transactions when practical. During the Bank of PNG's review of foreign currency accounts, delays have resulted in the completion of U.S. dollar transactions in PNG. If necessary, the Corporation intends to access other available capital sources to fund U.S. dollar denominated transactions in PNG.

### Operating Activities

Consistent with the 17% decline in adjusted EBITDA in the quarter, funds provided from operations declined 19% to \$11.6 million in the quarter from \$14.3 million in the third quarter of 2015. After working capital adjustments, net cash generated from operating activities in the quarter was \$1.1 million versus \$8.2 million in the third quarter of 2015. Increases in accounts receivable balances associated with the Tervita Acquisition and the Corporation's PNG operations resulted in the reduced net cash generated from operating activities during the quarter. Year to date, funds provided from operations has increased 33% to \$43.9 million from \$33.0 million in the first nine months of 2015. After working capital adjustments, net cash generated from operating activities year to date is \$48.0 million compared to \$39.8 million for the first nine months of 2015.

### Investing Activities

High Arctic invested \$42.9 million in the purchase of property and equipment during the quarter. The majority of this related to the \$42.8 million invested for the Tervita Acquisition. Year to date the Corporation has invested an additional \$7.5 million in the purchase of rental and support equipment for its PNG and Canadian operations, bringing High Arctic's total year to date investment in property and equipment to \$50.3 million.

During the quarter, the Corporation generated \$0.6 million in cash from the sale of a portion of its short-term investments. As a result of High Arctic's completion of the Tervita Acquisition, the Corporation has begun reducing its position in certain strategic investments it had previously made in public oilfield service companies. As of September 30, 2016, the Corporation has generated \$1.1 million in proceeds from the sale of its short-term investments.

### **Financing Activities**

During the quarter the Corporation drew down \$40.0 million on its debt facilities to fund the Tervita Acquisition. Subsequent to closing, the Corporation repaid \$9.4 million on its debt facilities. Consistent with prior quarters, the Corporation distributed \$2.7 million in dividends to its shareholders, bringing the year to date total dividends paid to shareholders to \$7.9 million. As a result of the Corporation's use of capital resources for the Tervita Acquisition, no common shares were acquired during the quarter under High Arctic's Normal Course Issuer Bid ("NCIB") program. Further purchases under the NCIB program are not anticipated prior to its expiry on January 11, 2017.

### **Credit Facility**

High Arctic's credit facilities consist of a \$40.0 million revolving loan and a \$5.0 million revolving operating loan. This facility matures on August 31, 2017, is renewable at the lender's consent and is secured by a general security agreement over the Corporation's assets.

The available amount under the \$40.0 million revolving loan facility is limited to 65% of the net book value of the Canadian fixed assets plus 65% of the net book value of fixed assets in High Arctic Energy Services (Singapore) Pte. Ltd. limited to export guarantees provided by Export Development Canada ("EDC"), less priority claims. The amount available to draw under the \$5.0 million revolving operating loan is limited to 75% of acceptable accounts receivable (85% for investment grade receivables), plus 90% of insured receivables, less priority payables as defined in the loan agreement. As at September 30, 2016, \$30.6 million was outstanding on the Corporation's debt facilities, with \$14.4 million remaining available.

The Corporation's loan facilities are subject to three financial covenants, which are reported to the lender on a quarterly basis: Funded Debt to EBITDA; Fixed Charge Coverage Ratio; and Current Ratio. There have been no changes to these financial covenants subsequent to December 31, 2015 and the Corporation remains in compliance with the financial covenants under its credit facility as at September 30, 2016.

With the additional borrowing capacity added through the Tervita Acquisition, the Corporation has commenced discussions with lenders to expand its credit facilities. As a result, the Corporation elected not to renew its existing credit facilities, resulting in the existing debt balance being repayable by August 31, 2017 and its presentation on the balance sheet as a current liability. The Corporation intends to replace its existing facility with a new facility prior to August 31, 2017 at which point any amounts due under the existing facility would be extended accordingly.

### **Outlook**

With the addition of the Concord Well Servicing business operations acquired through the Tervita Acquisition, High Arctic completed an important first step in the transformation of its business operations into a more balanced and diversified business. The Corporation's PNG business operations will continue to be a significant driver of its financial performance; however, the expansion of the Canadian business provides High Arctic greater exposure to a recovering and more diversified market.

The Corporation continues to progress through the integration of the Tervita Acquisition, with core business functions expected to be integrated by the end of the fourth quarter. Some synergies may be identified through this integration process; however, current focus is being placed on preparing the Corporation for anticipated growth and increased activity in Canada.

Pricing remains highly competitive in Canada, but appears to have stabilized as crew shortages are limiting equipment availability in some cases. High Arctic has begun to expand its marketing efforts with a focus on enhancing its service offering to the Corporation's existing customers and also expanding its operations into other geographic areas in the WCSB. To support these growth initiatives, High Arctic has recommenced hiring certain field personnel in its Canadian business operations.

Following a slower third quarter which only saw one rig actively drilling in PNG, three of four rigs are now actively drilling in PNG with Rig 116 remaining on standby. Rig 103 is anticipated to complete drilling its current well in the Western Province early in the fourth quarter of 2016. Rig 104 has commenced drilling the Muruk-1 well, which is anticipated to be completed in the first quarter of 2017. Rig 115 has commenced drilling Antelope-7, which is also anticipated to be completed in the first quarter.

Subsequent to quarter end, High Arctic received an extension on the operations and management services contract for Rig 104 until January 31, 2017. Rig 103 remains under contract until completion of demobilization from its current well. High Arctic continues to progress discussions with its customer over long-term extensions for the contracts on Rigs 103 and 104. Rigs 115 and 116 continue to operate under their take-or-pay contracts.

In light of the extended delay in the spudding of the first well for Rig 116, the Corporation has initiated discussions with its customer over the commencement of the two year contract term for Rig 116. These discussions are anticipated to recommence with the customer following the outcome of the current pending takeover transaction for the Corporation's customer.

Demand for the Corporation's rental equipment and mats in PNG is anticipated to continue to coincide with the drilling activity. Management continues to evaluate new markets for the expansion and redeployment of non-contracted mat inventory to other international markets.

While PNG's vast reserves of natural gas are some of the most competitive globally, weakness in global LNG prices is resulting in reduced activity levels and pricing expectations in PNG along with the rest of the global oilfield services market. High Arctic believes ExxonMobil's recent bid to purchase InterOil continues to support the long-term development of PNG's natural gas resources, however, the current low commodity price environment as well as the resulting economic challenges in PNG may curtail industry activity levels in PNG over the short term.

With some exploration companies announcing capital budget increases in Canada this has created some cautious optimism that the industry in Canada may be beginning to recover from its trough. Management believes that High Arctic is in a strong position to act upon potential growth opportunities that may present themselves as the industry begins to move from its extended period of contraction.

## **Business Risks and Uncertainties**

In addition to the financial risks discussed above under "Financial Risk Management" in the Corporation's 2016 third quarter Management, Discussion and Analysis, below under "Forward Looking Statements" and elsewhere in this press release, High Arctic is exposed to a number of business risks and uncertainties that could have a material impact on the Corporation. Prior to making any investment decision regarding High Arctic, investors should carefully consider the business risks and uncertainties described herein and in High Arctic's most recent Annual Information Form for the year ended December 31, 2015 as filed on SEDAR at [www.sedar.com](http://www.sedar.com), a copy of which can be obtained on request, without charge, from the Corporation.

## **Non-IFRS Measures**

This MD&A contains references to certain financial measures that do not have a standardized meaning prescribed by IFRS and may not be comparable to the same or similar measures used by other companies. High Arctic uses these financial measures to assess performance and believes these measures provide useful supplemental information to shareholders and investors. These financial measures are computed on a consistent basis for each reporting period and include the following:

### **EBITDA**

Management believes that, in addition to net earnings reported in the consolidated statement of earnings and comprehensive income, EBITDA (earnings before interest, taxes, depreciation and amortization) is a useful supplemental measure of the

Corporation's performance prior to consideration of how operations are financed or how results are taxed or how depreciation and amortization affects results. EBITDA is not intended to represent net earnings calculated in accordance with IFRS.

### Adjusted EBITDA

Adjusted EBITDA is calculated based on EBITDA (as referred to above) prior to the effect of share-based compensation, gains or losses on sales or purchases of assets or investments, business acquisition costs, excess of insurance proceeds over costs and foreign exchange gains or losses. Management believes the addback for these items provides a more comparable measure of the Corporation's operational financial performance between periods. Adjusted EBITDA as presented is not intended to represent net earnings or other measures of financial performance calculated in accordance with IFRS.

The following tables provide a quantitative reconciliation of consolidated net earnings to EBITDA and Adjusted EBITDA for the three and nine months ended September 30:

\$ millions	Three Months Ended September 30		Nine Months Ended September 30	
	2016	2015	2016	2015
<b>Net earnings for the period</b>	<b>20.1</b>	10.2	<b>37.6</b>	22.2
Add:				
Interest and finance expense	0.2	0.1	0.4	0.3
Income taxes	0.2	3.4	7.3	7.7
Amortization	6.0	4.4	17.2	10.8
<b>EBITDA</b>	<b>26.5</b>	18.1	<b>62.5</b>	41.0
Adjustments to EBITDA:				
Gain on acquisition	(12.7)	-	(12.7)	-
Acquisition costs expensed	1.4	-	1.4	-
Share-based compensation	0.3	0.4	0.9	1.4
Loss (gain) on sale of assets	-	0.2	(0.1)	0.5
Foreign exchange loss	0.1	-	0.5	0.3
<b>Adjusted EBITDA</b>	<b>15.6</b>	18.7	<b>52.5</b>	43.2

### Adjusted Net Earnings

Adjusted net earnings is calculated based on net earnings prior to the effect of the gain on acquisition and transaction costs incurred for the Tervita Acquisition. Management utilizes Adjusted net earnings to present a measure of financial performance that is more comparable between periods. Adjusted net earnings as presented is not intended to represent net earnings or other measures of financial performance calculated in accordance with IFRS. Adjusted net earnings per share and Adjusted net earnings per share – diluted are calculated as Adjusted net earnings divided by the number of weighted average basic and diluted shares outstanding, respectively. The following tables provide a quantitative reconciliation of net earnings to Adjusted net earnings for the three and nine months ended September 30:

\$ millions	Three Months Ended September 30		Nine Months Ended September 30	
	2016	2015	2016	2015
<b>Net earnings for the period</b>	<b>20.1</b>	10.2	<b>37.6</b>	22.2
Adjustments to net earnings:				
Gain on acquisition	(12.7)	-	(12.7)	-
Acquisition costs expensed	1.4	-	1.4	-
<b>Adjusted net earnings</b>	<b>8.8</b>	10.2	<b>26.3</b>	22.2

### Oilfield Services Operating Margin

Oilfield services operating margin is used by management to analyze overall operating performance. Oilfield services operating margin is not intended to represent operating income nor should it be viewed as an alternative to net earnings or

other measures of financial performance calculated in accordance with IFRS. Oilfield services operating margin is calculated as revenue less oilfield services expense.

### Oilfield Services Operating Margin %

Oilfield services operating margin % is used by management to analyze overall operating performance. Oilfield services operating margin % is calculated as oilfield services operating margin divided by revenue.

### Percent of Revenue

Certain figures are stated as a percent of revenue and are used by management to analyze individual components of expenses to evaluate the Corporation's performance from prior periods and to compare its performance to other companies.

### Funds Provided from Operations

Management believes that, in addition to net cash generated from operating activities as reported in the consolidated statements of cash flows, cash flow from operating activities before working capital adjustments (funds provided from operations) is a useful supplemental measure as it provides an indication of the funds generated by High Arctic's principal business activities prior to consideration of changes in items of working capital.

This measure is used by management to analyze funds provided from operating activities prior to the net effect of changes in items of non-cash working capital, and is not intended to represent net cash generated from operating activities as calculated in accordance with IFRS.

The following tables provide a quantitative reconciliation of net cash generated from operating activities to funds provided from operations for the three and nine months ended September 30:

	Three Months Ended September 30		Nine Months Ended September 30	
	2016	2015	2016	2015
\$ millions				
<b>Net cash generated from operating activities</b>	1.1	8.2	48.0	39.8
Less:				
Net changes in items of non-cash working capital	10.5	6.1	(4.1)	(6.8)
<b>Funds provided from operations</b>	11.6	14.3	43.9	33.0

### Working capital

Working capital is used by management as another measure to analyze the operating liquidity available to the Corporation. It is defined as current assets less current liabilities and is calculated as follows:

	As at	
	September 30, 2016	December 31, 2015
\$ millions		
<b>Current assets</b>	83.7	77.4
Less:		
<b>Current liabilities</b>	(70.2)	(34.2)
<b>Working capital</b>	13.5	43.2

### Net (debt) cash

Net (debt) cash is used by management to analyze the amount by which cash and cash equivalents exceed the total amount of long-term debt and bank indebtedness or vice versa. The amount, if any, is calculated as cash and cash equivalents less total long-term debt. The following tables provide a quantitative reconciliation of cash and cash equivalents to net (debt) cash as follows:

\$ millions	As at	
	September 30, 2016	December 31, 2015
<b>Cash and cash equivalents</b>	<b>24.8</b>	15.5
Less:		
Long-term debt	(30.6)	(4.0)
<b>Net (debt) cash</b>	<b>(5.8)</b>	11.5

**High Arctic Energy Services Inc.**  
Consolidated Statements of Financial Position  
As at September 30, 2016 and December 31, 2015  
Unaudited - Canadian \$ Millions

	September 30, 2016	December 31, 2015
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	24.8	15.5
Accounts receivable	37.8	42.4
Short term investments	10.6	10.6
Inventories	9.5	8.0
Prepaid expenses	1.0	0.9
	<u>83.7</u>	<u>77.4</u>
<b>Non-current assets</b>		
Property and equipment	211.7	161.7
Deferred tax asset	5.0	5.0
Loans due from related parties	-	-
	<u>-</u>	<u>-</u>
<b>Total assets</b>	<b><u>300.4</u></b>	<b><u>244.1</u></b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable and accrued liabilities	25.0	23.6
Income taxes payable	10.0	7.5
Dividend payable	0.9	0.9
Capital lease obligation	1.9	-
Current portion of deferred revenue	1.8	2.2
Current portion of long-term debt	30.6	-
	<u>70.2</u>	<u>34.2</u>
<b>Non-current liabilities</b>		
Deferred revenue	1.2	2.6
Unfavourable lease liability	3.4	-
Long-term debt	-	4.0
Deferred tax liability	7.5	2.1
	<u>7.5</u>	<u>2.1</u>
<b>Total liabilities</b>	<b><u>82.3</u></b>	<b><u>42.9</u></b>
<b>Shareholders' equity</b>	<b><u>218.1</u></b>	<b><u>201.2</u></b>
<b>Total liabilities and shareholders' equity</b>	<b><u>300.4</u></b>	<b><u>244.1</u></b>



# High Arctic Energy Services Inc.

## Consolidated Statements of Earnings and Comprehensive Income

For the three and nine months ended September 30, 2016 and 2015

Unaudited - Canadian \$ Millions, except per share amounts

	Three Months Ended September 30		Nine Months Ended September 30	
	2016	2015	2016	2015
<b>Revenue</b>	47.5	58.5	145.7	151.9
<b>Expenses</b>				
Oilfield services	28.1	36.4	82.7	98.2
General and administration	3.8	3.4	10.5	10.5
Amortization	6.0	4.4	17.2	10.8
Share-based compensation	0.3	0.4	0.9	1.4
	38.2	44.6	111.3	120.9
<b>Operating earnings for the period</b>	<b>9.3</b>	<b>13.9</b>	<b>34.4</b>	<b>31.0</b>
Acquisition costs	(1.4)	-	(1.4)	-
Gain on acquisition	12.7	-	12.7	-
Foreign exchange loss	(0.1)	-	(0.5)	(0.3)
Gain (loss) on sale of property and equipment	-	(0.2)	0.1	(0.5)
Interest and finance expense	(0.2)	(0.1)	(0.4)	(0.3)
<b>Net earnings before income taxes</b>	<b>20.3</b>	<b>13.6</b>	<b>44.9</b>	<b>29.9</b>
Current income tax expense	2.0	2.4	6.4	7.7
Deferred income tax expense (recovery)	(1.8)	1.0	0.9	-
	0.2	3.4	7.3	7.7
<b>Net earnings for the period</b>	<b>20.1</b>	<b>10.2</b>	<b>37.6</b>	<b>22.2</b>
<b>Earnings per share:</b>				
Basic	0.38	0.18	0.71	0.40
Diluted	0.37	0.18	0.70	0.40
	Three Months Ended September 30		Nine Months Ended September 30	
	2016	2015	2016	2015
<b>Net earnings for the period</b>	<b>20.1</b>	<b>10.2</b>	<b>37.6</b>	<b>22.2</b>
<b>Other comprehensive income:</b>				
<b>Items that may be reclassified subsequently to net income:</b>				
Foreign currency translation gains (losses) for foreign operations	2.3	9.4	(7.8)	18.5
<b>Items that may not be reclassified subsequently to net income:</b>				
Gains (losses) on short term investments, net of tax	(1.6)	(4.1)	1.0	(4.1)
<b>Comprehensive income for the period</b>	<b>20.8</b>	<b>15.5</b>	<b>30.8</b>	<b>36.6</b>

# High Arctic Energy Services Inc.

## Consolidated Statements of Cash Flows

For the three and nine months ended September 30, 2016 and 2015

Unaudited - Canadian \$ Millions

	Three Months Ended September 30		Nine Months Ended September 30	
	2016	2015	2016	2015
<b>Operating activities</b>				
Net earnings for the period	20.1	10.2	37.6	22.2
Adjustments for:				
Amortization	6.0	4.4	17.2	10.8
Share-based compensation	0.3	0.4	0.9	1.4
Gain on acquisition	(12.7)	-	(12.7)	-
(Gain) loss on sale of property and equipment	-	0.2	(0.1)	0.5
Foreign exchange (gain) loss	(0.3)	(1.9)	0.1	(1.9)
Deferred income tax expense (recovery)	(1.8)	1.0	0.9	-
	11.6	14.3	43.9	33.0
Net changes in items of working capital	(10.5)	(6.1)	4.1	6.8
<b>Net cash generated from operating activities</b>	<b>1.1</b>	<b>8.2</b>	<b>48.0</b>	<b>39.8</b>
<b>Investing activities</b>				
Additions of property and equipment	(0.1)	(2.9)	(7.5)	(39.4)
Business acquisition	(42.8)	-	(42.8)	-
Disposal (acquisition) of short term investments	0.6	(15.9)	1.1	(16.5)
Disposal of property and equipment	-	-	0.1	0.2
Net changes in items of working capital	-	(1.4)	-	(3.1)
<b>Net cash used in investing activities</b>	<b>(42.3)</b>	<b>(20.2)</b>	<b>(49.1)</b>	<b>(58.8)</b>
<b>Financing activities</b>				
Long-term debt proceeds	40.6	15.0	42.6	15.0
Long-term debt repayments	(10.0)	(6.0)	(16.0)	(6.0)
Dividend payments	(2.7)	(2.7)	(7.9)	(8.2)
Purchase of common shares for cancellation	-	(1.5)	(6.5)	(3.5)
Issuance of common shares, net of costs	-	-	0.3	0.1
Capital lease obligation payments	(0.1)	-	(0.6)	-
Loan receivable receipts	-	-	-	0.2
<b>Net cash provided by (used in) financing activities</b>	<b>27.8</b>	<b>4.8</b>	<b>11.9</b>	<b>(2.4)</b>
<b>Effect of exchange rate changes</b>	<b>0.5</b>	<b>3.1</b>	<b>(1.5)</b>	<b>5.7</b>
<b>Net change in cash and cash equivalents</b>	<b>(12.9)</b>	<b>(4.1)</b>	<b>9.3</b>	<b>(15.7)</b>
<b>Cash and cash equivalents – beginning of period</b>	<b>37.7</b>	<b>25.6</b>	<b>15.5</b>	<b>37.2</b>
<b>Cash and cash equivalents – end of period</b>	<b>24.8</b>	<b>21.5</b>	<b>24.8</b>	<b>21.5</b>
<b>Cash paid for:</b>				
Interest	0.2	-	0.4	0.2
Income taxes	1.0	0.5	3.9	4.5

## Forward-Looking Statements

This Press Release contains forward-looking statements. When used in this document, the words “may”, “would”, “could”, “will”, “intend”, “plan”, “anticipate”, “believe”, “seek”, “propose”, “estimate”, “expect”, and similar expressions are intended to identify forward-looking statements. Such statements reflect the Corporation’s current views with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the Corporation’s actual results, performance or achievements to vary from those described in this Press Release. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this Press Release as intended, planned, anticipated, believed, estimated or expected. Specific forward-looking statements in this Press Release include, among others, statements pertaining to the following: general economic and business conditions which will, among other things, impact demand for and market prices for the Corporation’s services; expectations regarding the Corporation’s ability to raise capital and manage its debt obligations; the impact of the Tervita Acquisition on the Corporation’s financial and operational performance and growth activities; commodity prices and the impact that they have on industry activity; estimated capital expenditure programs for fiscal 2016 and subsequent periods; projections of market prices and costs; factors upon which the Corporation will decide whether or not to undertake a specific course of operational action or expansion; treatment under governmental regulatory regimes and political uncertainty and civil unrest. With respect to forward-looking statements contained in this Press Release, the Corporation has made assumptions regarding, among other things, its ability to: obtain equity and debt financing on satisfactory terms; market successfully to current and new customers; obtain equipment from suppliers; construct property and equipment according to anticipated schedules and budgets; remain competitive in all of its operations; and attract and retain skilled employees.

The Corporation’s actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors set forth above and elsewhere in this Press Release, along with the risk factors set out in the most recent Annual Information Form filed on SEDAR at [www.sedar.com](http://www.sedar.com).

The forward-looking statements contained in this Press Release are expressly qualified in their entirety by this cautionary statement. These statements are given only as of the date of this Press Release. The Corporation does not assume any obligation to update these forward-looking statements to reflect new information, subsequent events or otherwise, except as required by law.

### About High Arctic

High Arctic is a publicly traded company listed on the Toronto Stock Exchange under the symbol “HWO”. The Corporation’s principal focus is to provide drilling and specialized well completion services, equipment rentals and other services to the oil and gas industry.

High Arctic’s largest operation is in Papua New Guinea where it provides drilling and specialized well completion services and supplies rig matting, camps and drilling support equipment on a rental basis. The Canadian operation provides well servicing, snubbing services, nitrogen supplies and equipment on a rental basis to a large number of oil and natural gas exploration and production companies operating in Western Canada.

For more information, please contact:

**Thomas Alford**  
Interim President & CEO  
Phone: 587-318-3826  
Email: [tom.alford@haes.ca](mailto:tom.alford@haes.ca)

**Brian Peters**  
Chief Financial Officer  
Phone: 587-318-2218  
Email: [brian.peters@haes.ca](mailto:brian.peters@haes.ca)